

# BUSINESS OUTREACH COMMITTEE (BOC)

A CONSORTIUM OF BAY AREA TRANSPORTATION AGENCIES



## 2022 VIRTUAL MEET THE PRIMES CONSTRUCTION CONTRACTORS

CONNECTING DISADVANTAGED AND SMALL BUSINESS ENTERPRISES WITH PRIME CONTRACTORS AND BAY AREA PUBLIC TRANSIT AGENCIES



### AGENDA

<https://goldengate-org.zoom.us/j/89906010881?pwd=SEpEb0hxUkJVazB2c1VkSE9KbWFsQT09>

**Passcode: MTP22 | Meeting ID: 899 0601 0881**

#### **Welcome and Introductions:** 5 minutes

Welcome and introduction to the Business Outreach Committee. Instructions will be given for technical assistance with breakout rooms.

#### **Breakout Rooms:** 40 minutes

Ensure you are using the latest version of Zoom (Version 5.11.4) by visiting <https://zoom.us/download>. Breakout Rooms are assigned to Prime Contractors. PowerPoint presentations from the Primes shall include the following content:

- Introductions – Contact information for presenter(s)
- Overview of the firm
- List of upcoming contracting and subcontracting opportunities and/or areas where Disadvantaged Business Enterprises (DBEs) and Small Business Enterprises (SBEs) are needed (list of NAICS codes)
- Specific requirements for doing business with the firm
- How do DBEs/SBEs register to be notified of subcontracting opportunities
- Any other relevant information beneficial to DBEs/SBEs

A copy of all presentations will be available on the BOC [webpage](#) within 24 hours at the conclusion of the event. Sessions will **NOT** be recorded.

#### **Yerba Buena Engineering Breakout Room:** 75 minutes

Miguel Galarza, Founder and President of Yerba Buena Engineering, a certified Disadvantaged Business Enterprise (DBE) will share tips and strategies for success in the construction industry.

**Transition Break:** 5 minutes

Participants may join another breakout room for a second round of presentations.

**Primes and Public Agency Networking:** 30 minutes

Participants may move around to join other breakout rooms to networking with primes, rejoin the main room to network with various participating BOC member agencies, and other small businesses. A ShareFile folder for Capabilities Statements from participants will be posted to the BOC webpage.

**Breakout Room Closing:** 5 minutes

This event is scheduled to end at 5:30 p.m., (PST). Participants will transition to the main room for a final close that includes an announcement from CPM Logistics and short BOC survey.

**Contact Information**

Luz Campos, MTC, [lcampos@bayareametro.gov](mailto:lcampos@bayareametro.gov) or 415-778-5390 (Technical Assistance)  
Artemisé Davenport, GGBHTD, [adavenport@goldengate.org](mailto:adavenport@goldengate.org) or 415-257-4581

## Program Schedule

Time	Presenters		Minutes	Notes	
4:00 p.m.	Opening Remarks		Artemisé Davenport, Golden Gate Bridge, Highway and Transportation District (GGBHTD)	5	
4:05 p.m.	<b>First Prime Presentation</b>		<b>Host Agency/Representative</b>	20	Breakout session duration: 10-minute presentation, 10-minute discussion/Q&A/networking (20 min total).
	Breakout Room	<b>DeSilva Gates Construction</b>	<b>Jack E. Shewmaker, Chief Estimator - DeSilva Gates Construction</b> Tania Babcock, DBE Liaison Officer - Tri Delta Transit		
	Breakout Room	<b>Dragados Flatiron</b>	<b>Bjorn Nilsen, Small Business Manager - Dragados Flatiron</b> Damon Dorn, Small Business Manager - California High Speed Rail Authority (HSR) Annette Picetti, Small Business Outreach Coordinator - HSR		
	Breakout Room	<b>Granite Construction Company</b>	<b>John Boies, Chief Estimator - Granite Construction Company</b> Jennifer Mena, Business Diversity Programs Management Analyst - Santa Clara Valley Transportation Authority (VTA)		
	Breakout Room	<b>Manson Construction Co.</b>	<b>Chris Schaeffer, Chief Estimator - Manson Construction Co.</b> Johnathan Lucas, Contracts Officer - GGBHTD D'Ann Moore, Engineering Contracts Officer - GGBHTD		
	Breakout Room	<b>Power Engineering Construction Co.</b>	<b>David Mik, President - Power Engineering Construction Co.</b> Terence Candell, Government & Regulatory Affairs Specialist - San Francisco Bay Area Water Emergency Transportation Authority (WETA)		
	Breakout Room	<b>Skanska</b>	<b>Dr. Rita Ohaya, Regional Vendor Diversity Manager - Skanska</b> Ayanna Nobles, Branch Chief - California Department of Transportation (Caltrans) Reilly Kent, DBE Liaison Officer - Solano County Transit (SolTrans)		
	Breakout Room	<b>Yerba Buena Engineering</b>	<b>Miguel Galarza, President - Yerba Buena Engineering</b> Building Blocks to Success! Ashish Patel, Manager, Contracts & Procurement - San Francisco Municipal Transportation Agency (SFMTA) Todd Senigar, Contract Compliance Officer - SFMTA		
4:25 p.m.	<b>Transition Break</b>		5		
4:30 p.m.	<b>Second Prime Presentation</b>		20	**Presentation will be repeated.** Breakout session duration: 10-minute presentation, 10-minute discussion/Q&A/networking (20 min total).	
4:50 p.m.	Networking in Main Room and Prime Breakout Rooms	Nicole Chang, DBE/LBCE Analyst (Consultant) - <b>Alameda County Transportation Commission (Alameda CTC)</b> Brooklyn Moore-Green, Program Specialist - <b>Alameda-Contra Costa Transit District (AC Transit)</b> Kristina Martinez, Director of Recruitment & EE Development - <b>Central Contra Costa Transit Authority (County Connection)</b> Keith Green, Capital Analyst & DBE Liaison - <b>Marin Transit</b> Luz Campos, Compliance & Outreach Specialist - <b>Metropolitan Transportation Commission (MTC)</b> Ron Leong, Management Analyst - <b>San Francisco County Transportation Authority (SFCTA)</b>	30	Additional networking in Main room with other BOC participating agencies. <b>Prime Breakout rooms will remain open.</b>	
5:20 p.m.	<b>Transition Break to Main Room</b>		5		
5:25 p.m.	Caltrans D4 Mentor Protégé Program for Construction	<b>Abbigail Brown, President - CPM Logistics</b>	5		
5:30 p.m.	Closing Remarks / Survey		Luz Campos, MTC   Artemisé Davenport, GGBHTD		
			<b>Total Time</b>	<b>90</b>	